

## Ideas and innovations to help keep your customers ahead of the curve.

As a Value-Added Distributor, Cranel Imaging and Versitec are VAR advocates, helping our partners succeed and prosper by providing innovative business ideas, expert customer support and staunch representation to the manufacturer organizations. Unlike most distributors, we do much more than sell scanners. We can assist your business with a wide variety of hardware, software and service solutions ranging from capture and Enterprise Content Management to storage and data delivery systems.

You can count on Cranel Imaging and Versitec to have what you need—when you need it—in order to build successful, competitive technology solutions and create added value for your customers. We strive to build sound, enduring relationships that enhance your value proposition with customized programs that fit your individual needs and requirements. We use our industry knowledge and expertise to quickly identify opportunities, solve problems and negotiate successfully on your behalf.

For a partner vastly experienced in providing well-designed, cost-effective Enterprise Content Management solutions, choose Cranel Imaging\Versitec as your Value-Added Distributor.

### Our broad and deep inventories of products and supplies include:

- Document Imaging and Check Scanners
- Document Capture Solutions
- Enterprise Content Management (email management, web content management, digital assets management, records management, document management, business process management, knowledge management)
- Storage (magnetic disk or network attached appliance)
- Delivery Distribution and Publication of Data
- Service

### The Cranel Difference

Founded in 1985, Cranel Imaging has more than 30 certified ECM practitioners who develop and implement proprietary programs to help VARs, Integrators and Service Bureaus meet virtually any enterprise content management, duplication and storage need. Our experienced sales and sales support teams promptly answer your call when you are ready to order. What's more, our product managers are skilled at complementing your industry expertise with personalized account management.

Cranel Imaging  
Online

Browse the Cranel Imaging catalog at [cranelimagingonline.com](http://cranelimagingonline.com) to quickly get product information, complementary product recommendations, product comparisons and inventory availability. Once you've found what you're looking for, you can create and export shopping cart contents easily into a variety of formats for inclusion in your customer quotes and proposals.